

ERP Success Story: Optimized Commercial & Financial Management of Service at BEMELIS SARL

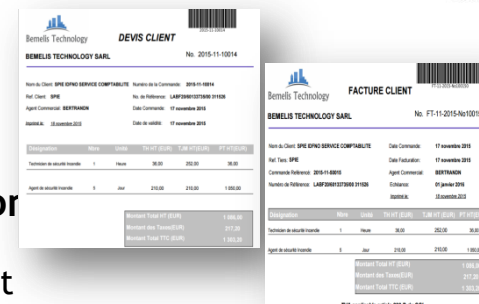


BEMELIS Ltd. is a company specialized in the delivery of fire protection services and maintenance of the building, located in France



Bemelis Technology

“I was aware of the need for management system to better monitor the activity, but I do not expect a direct impact on my figures and my private life, as is the case with iNOV ERP and ISNOV Consulting”
- M. NANA Bertrand - CEO



VALUE ADDED

❖ Customer-oriented Business management and financial integration

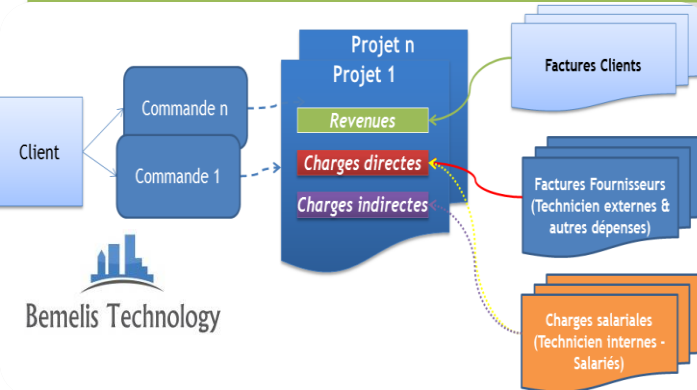
- Accurate tracking of the acquisition phase by the historical link between the Quotes
- Managing multiple differentiated services in parallel with the same client
- Management of personal resources (internal and external) and materials required for the execution of prostrations (Monitoring the availability, Documentation hours by resource and project costs of mastery)
- Tracking the evolution of the provision for due respect and the allocated budget
- Automated generation of customer invoices to the end date of the Project and Transfer Email to the Client
- The customization of all flows through processes have enabled a productivity gain of **65%**

❖ Improved quality of service and simplified management Control

- Detailed profitability analysis per projet
- Availability on time of results and financial statements
- Optimization of the controlling process and time gain of about **85%**
- Improved quality of service and increased competitiveness



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The screenshot shows the 'Info Tiers Transactions' screen in the iNOV ERP. It displays details for 'BEMELIS TECHNOLOGY SARL' with various fields for identification and status. Below this, a table lists '1257 Enregistrements' (registrations) with columns for Organisation, Type Document, N° Document, Statut document, and Libre Service. The table shows several 'AR Facture' entries for 'Direction Commerciale'.

Autres Highlights

- Gross profit per project
- Customizing orders and invoices according to customer preferences BEMELIS
- Gradual and flexible Billing (hour or day) or block (Total volume of the Project)
- Generate commands based quotes and history tracking
- Operational reporting allowing monitoring of recovery
- Management of documents (contracts, personal file)
- Export en mass des factures Mass export of customer and supplier invoices, payments and Staff file tax return

Tiers	Date Facturation	Date Due	N° Document	Devises	Total général	Converti
SPIE IDFNO	15 / 11 / 2015	15 / 11 / 2015	FT-11-2015-No100003	EUR	115,20	115,20
SPIE IDFNO	15 / 11 / 2015	15 / 11 / 2015	FT-11-2015-No100009	EUR	115,20	115,20
SPIE IDFNO	16 / 11 / 2015	16 / 11 / 2015	FT-11-2015-No100145	EUR	266,40	266,40
SPIE IDFNO	16 / 11 / 2015	16 / 11 / 2015	FT-11-2015-No100148	EUR	252,00	252,00
SPIE IDFNO	17 / 11 / 2015	17 / 11 / 2015	FT-11-2015-No100150	EUR	1 303,20	1 303,20
SPIE IDFNO	27 / 11 / 2015	27 / 11 / 2015	FT-11-2015-No100231	EUR	2 563,20	2 563,20
SPIE IDFNO	30 / 11 / 2015	30 / 11 / 2015	FT-11-2015-No100266	EUR	79,20	79,20

La Solution

- ✓ Implementation of ERP iNOV done by consultants of SARL of ISNOV after an analysis of BEMELIS process
- ✓ Centralized management of clients, resources and the Customization of processes in iNOV
- ✓ The automation of multiple tasks for increased productivity
- ✓ Accessible by Tablet hand for more flexibility in leadership



Follow-up

The image shows two sample invoices. The left one is a 'FACTURE CLIENT' from BEMELIS TECHNOLOGY SARL to SPIE IDFNO SERVICE COMPTABILITE, dated 17 November 2015. The right one is a 'Paiement Reçu' (payment received) from BEMELIS TECHNOLOGY SARL, dated 17 November 2015, for 1303.20 EUR.