

# INOV ERP Success Story: Optimization of the domestic gas distribution chain at StarGas S.A.



StarGas S.A is an innovative company specialized in the distribution of gas based on secured packaging and measurable content



PLUS-VALUE

"The adoption of the iNOV ERP solution allows us to have an overall view of the entire activity and better traceability of daily operations.

The iNOV solution reassures us and is a wonderful tool for operational decision-making.

Our encouragement to the entire team of ISNOV S.A.R.L. For its ingenuity and pservice quality"

Christiane T. BOUTCHUENG - Administrative and Financial Officer

## ❖ Real-time tracking of sales and inventory

- Centralized management of all activities (Sales, Stock management, Production, Finance, ...)
- Sale via Smartphone directly integrated into the central system
- Automatic generation of commissions due to distributors
- Timely replenishment of physical and mobile outlets (sales points)
- Monitoring of all inter-store inventory movements, deliveries, returns of packaging, refueling of tanks
- The real-time availability of the inventory status of all warehouses has led to an on-demand production

orientation leading to a productivity gain of about **75%**

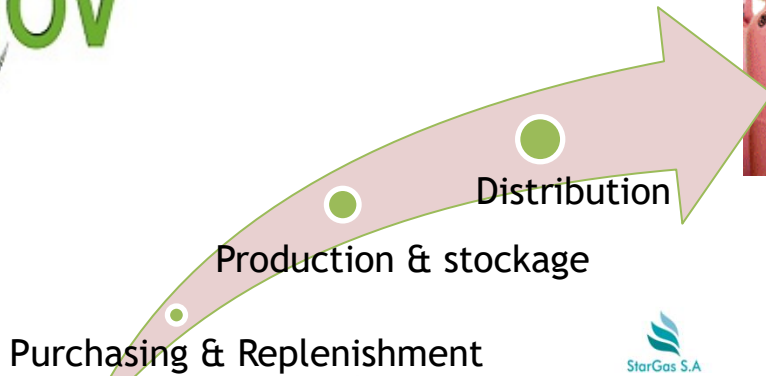
## ❖ Improved logistics planning and financial outcome

- Operational stock alerts (actual vs. theoretical, threshold), the overlap to be made etc.
- Automatically updated product costing
- Monitoring liquidity and managing bank accounts
- Timely availability of results and financial statements

➤ Traceability of operations allowing optimization of the follow-up of more than **69%**



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**RAPPORT PRODUCTION**

Service des Opérations  
Section Production

CENTRE EMPLEISSEUR: Yaoundé MVAN ZONE MAGZI Date: 06 October 2016

Production N°	Produit	Quantité Rechargée	Densité	STOCK DE GPL EN VRAC				Qté Consommée (KG)	Type Relief
				Avant la production		Après la production			
				% Lu	Qté équiv (KG)	% Lu	Qté équiv (KG)		
PROD0100019- No00031	12.5KG GPL	120	0.5716	32.8888	0.22	26.7678	1712	1.580	Relief Casak
PROD0100019- No00031	12.5KG GPL	120	0.5716	32	0.21	27	1711	1.48	Relief Lu

**FACTURE CLIENT**  
CUSTOMER INVOICE

No: F-HQ-06/2016-No150353

Date Facturation : 03 June 2016  
Date Invoice : 03 June 2016  
Date Commande : 03 June 2016  
Date ordered : 03 June 2016  
Commande Reference: C-HQ-No80596  
Order reference :  
Reference de paiement :  
Payment :  
Mode de paiement : Check  
Payment mode :

Quantité	PU(XAF)	PT HT(XAF)
10	5 600,00	56 000,00

**COMMANDE CLIENT**

No: C-PVP01-No80197

N° Commande: C-PVP01-No80197  
Order reference:  
Reference number:  
Date Commande: 15 April 2016  
Date ordered:  
Date de validité: 15 April 2016  
Validity date:

Quantité	PU(XAF)	PT HT(XAF)
3	5 960,00	17 780,00

## Autres Highlights

- Mobile Sales by Smartphone by Sales Agents
- 360° Customer View
- Inventory Control (Theoretical and Physical), Bulk Stock, Empty Packages and Full Gas Bottle
- Integrated inventory management (raw materials & finished products)
- Reduction of inventory write-offs
- Production of Butane Gas in tanks at the Gas Bottle
- Operational Reporting of all Management Flows
- Monitoring of receivables and payables
- Financial and Accounting Statements (General Ledger, Journal, Balance of Accounts)
- Dynamic operational alerts
- Accurate management control

## The Solution



- The implementation of iNOV ERP carried out by the consultants of ISNOV SARL after an analysis of the processes of StarGas S.A
- The centralized management of inventories (raw materials and finished products) of all the warehouses integrated in the production allowed a control of the logistic flows
- Real-time sales tracking enabled better planning of stock replenishment and inventory levels